

**DUCK KEY SECURITY DISTRICT ADVISORY BOARD**

Minutes of Meeting March 3, 2026

Location: Hawks Cay Conference Center, Room C

**BOARD MEMBERS PRESENT (P)/ZOOM (Z)**

Laurie Oestreicher (P)

Ken Floyd (P)

Jon Porter (P)

Brandon Mullar (Z)

**BOARD MEMBERS ABSENT**

Tim Abner

Jennie Nowak

**QUORUM PRESENT:** Yes

**OTHERS PRESENT:**

Tamara Lamarche - Executive Asst. for Comm. David Rice (P)

Frank Jackson – DKSAB Technical Asst. (P)

Gaelan Jones - Monroe County Assistant Attorney (P)

MCSO Capt. Derek Paul and Lt. Benjamin Elmore (P)

Reggie Cooper – Hawks Cay General Manager (P)

Kevin Ventrice, Sr. (Z)

Nancy Zordan (Z)

**ADVISORY MEMBER ABSENT:**

Luis Requejo – Ralons Security (Ab)

**Presenters: (By ZOOM)**

Jack Anderson, Verkada

Jim Eckland, CTS One

Greg Clawson, Barnes Alarm Systems

**PROCEEDINGS:**

- Meeting called to order at 4:05 by Laurie Oesteicher, Secretary
- Meeting held in person with ZOOM Communication Media Technology (CMT)
- Date of meeting: March 3, 2026

Laurie Oesteicher, Acting Chair welcomed all and noted the meeting was being held at the Hawks Cay Conference Center, Room C, as well as via ZOOM.

**Item I.** Roll call: Not all board members were present. Quorum achieved. See listing on first page.

**Item II.** Motion to approve and amend agenda,

Motion to approve by Ken Floyd; second Jon Porter, none opposed.

MOTION CARRIED

**Item III:** Approval of the meeting minutes of January 6, 2026.

Motion to approve by Jon Porter; second by Ken Floyd, none opposed

MOTION CARRIED

**Item IV: Comments from the Public.**

Laurie Oestreicher advised questions can be asked by the Public at any time during the meeting.

**Item V. STANDING REPORTS**

**MCSO** – New Insight LPR camera operating well, they have access. Showed the board a still shot of a license plate and the car for a full record. Normal calls for service, fishing issues etc. Radar reports recorded some 20,889 vehicles in the past month, 92.2% were in compliance with posted speed, which is great. 7.8% average speed was 37 mph. Golf carts are heavily used on South Indies, lots of electric carts. New State Legislation pending on the e-bikes, on sidewalks 10-15 mph maximum, not 40 mph. They are not street legal so they have taken to the sidewalks where they can and go very fast. We are hoping to get some laws in place to help solve the problems.

Laurie commented that with the lights gone off of Harbour and Seaview bridges, cars are going very fast over the bridges. E. Seaview is a racetrack anyway.

She asked Reggie if Insight cameras were going into the resort? He responded not at this time.

**Ralons Security** –Absent.

**Hawks Cay Resort** – Reggie Cooper, General Mgr. stated the boat show was very successful. The kid's area and teen arcade center at Coral Cay should have full completion by July. Excavations are going on now, (pool). The Villas are getting a fiber optic upgrade, trenching around the buildings ongoing. The marina looks great/marina store is very nice. The dock area is now complete with an Airstream trailer onsite that will soon be serving

breakfast sandwiches, soft drinks, etc., after permitting complete and the Ship Store is also adding more grocery items. The Angler & Ale is starting a new 4-6PM Angler's Hour for beverage specials, and good fishing stories.

**FWC – Absent.** (Tamara has contacted the FWC office, Lt. Joshua Peters is still our assigned Officer, but Capt. Mentioned they are very short-handed staff wise.)

## **VI. OLD BUSINESS/Technology Report**

**Technology Update** – General camera operations are doing well. However, he cannot get the Milestone Server (Barnes Alarm), Barnes is working on it. It kicks him out when he tries to sign in. Cannot make video clips if necessary, when he cannot sign in to system. This has been going on for at least a couple of weeks, likely longer. He does not get response from Barnes to his call. Tamara advised him to call the Barnes office directly to request assistance or report need for service calls for assignment to their techs, not to go through Tech cell phones.

January 6 Minutes: Coordination with Hy-Tech to meet on site with Frank to provide (access to the cameras) did not occur due to conflicting schedules, so Hy-Tech has not been scheduled yet to address the board with their findings and recommendations. They toured the camera locations in early December but did not have access to cameras. Hy-Tech hours of availability were the same as Frank's work schedule.(Note: If the board wishes for this recommendation from Hy-Tec to continue to be pursued, they will have confirm that with Frank to make some special arrangements. They were looking for professional IT guidance.)

## **VII. New Business**

### **A. Verkada Cameras Presentation: Jack Anderson & Jim Eckland**

Full technical information and board discussion is viewable on the ZOOM recording which will be sent out to the board when available, or by request.

A summary of their presentation: The company is based out of San Mateo, CA, est. 2016. They are fastest growing security camera company in the world today. Technology is moving away from DVR and NVR, older technology. Jack is the South Florida Regional manager out of Tampa, FL, and Jim Eckland is their authorized service vendor based in Homestead, FL with a number of trucks dedicated to full Florida Keys response. They have accounts with FKEC, Keys Energy, City of Marathon, and soon at the Florida Keys Marathon Airport with MillionAir's new Executive facility being constructed, Monroe County Clerk of the Court (KW), City of Homestead, City of Coral Gables to name a few.

Frank asked about how much storage is located on the camera, or does it all go to the Cloud? They outlined the 30-day, 60-day, and 90-day on camera storage models, and the Cloud Storage is indefinite and no limit on capacity, customers decide the on

cloud archive via license, 1, 3, 5, 10 year licenses, with per camera or multi-camera cost tiers structures. (See documents provided with agenda.)

Gaelan commented that the board is bound by the 90-day minimum video storage under Florida Law, but you can achieve that with as an example a 30-day on camera storage at a lower cost per camera and the rest of the 60-days required kept on the Cloud Storage.

There is training for new users, personal or on-line, easy and intuitive software, resources for reference help.

Frank asked about the licensing associated with the cameras. Response is the licensing is the Cloud Storage and software platform of the system. The cost is tier-structured as referenced above, 1, 3 5, or 10 year terms, single camera or multi-camera options. Software is included with license for Cloud, all packages. Add products or cameras, they will be meshed together for continuity and convenience, so customers won't have licensing dates all over the calendar to track.

Jack recommended the bullet model with license plate reader in one camera unit. Will provide that information as part of the quote packet for review. (DKSD currently has 6 general view cams and 5 license plate readers, separate units as we built the system.)

Installation charge? Yes.

Jack requested full location and camera setup pictures of the bridge installations.

ACTION ITEM: Frank will do that and send to both Jack and Jim. Truman, Bimini, Seaview, and Harbour.

Ethernet is recommended for top reliability, will be back up in the event of storm interruption much quicker than on cable internet. Electricity to mounting pole is required. It was mentioned that one bridge only has power on one side, they said remote camera can be installed in a location with no power, the CR63, SIM card is in it. Bullet SIM card is installed. Much better off with LTE than the cable. Savings on pole and electric installation.

They were instructed to provide a clear detailed quote with all these points of cost.

If they install the Ethernet as part of the installation project, we need those detailed costs per camera breakdown.

ACTION ITEM: Tamara is to research a Finance report on the Comcast charges paid by DKSD for FY25 for the May 5<sup>th</sup> meeting.

## **B. Barnes Alarm Systems: Greg Clawson (Bosch 8100i camera upgrade)**

Greg Clawson, Sr. Tech for Barnes Alarm spoke with the board about the new BOSCH 8100i camera, which would be a simple camera upgrade utilizing existing Milestone software platform for camera viewing and video clip creation.

He referenced Frank is still having access problems with the software, they are still working on it.

The 8100i has a better picture, Barnes offers 2-year storage, 24/7 all 11 cameras.

The LPR's 2 megapix, is working, but do need to be replaced at this time.

The Verkada cams are in some of the County buildings at this time as well, great equipment.

The quote provided previously was for six cameras as requested, \$1299 each. Replace the upper cameras first in initial project, the new SIMS will cross over.

The County purchased a long-term storage backup unit for DKSD, housed at Barnes Alarm. We can pull clips from it. (No cloud storage, no storage licensing costs).

Reported night blindness of camera at Truman 2 location. We have tried a few fixes, but it seems to be the illuminator for our lens, should be replaced. (Is this a part of a maintenance service call with equipment costs, or do we need a quote to replace this part?)

ACTION ITEM: Frank should investigate the replacement of the illuminator for this camera with Barnes. Bring details to the May 5 board meeting if necessary for approval or just place the service request with their office.

ACTION ITEM: Gaelan made a statement that if board decides to go with the higher cost camera system upgrade, a statement will need to be written up to justify the more expensive option.

## **VIII. Public Comments None**

Motion to adjourn made by Jon Porter, 2<sup>nd</sup> by Brandon Mullar: the meeting was adjourned at 5:17PM

MOTION CARRIED

General information: Next DKSAB meeting will be May 5, 2026, at 4 p.m. at the Hawks Cay Resort Meeting Room C and via Zoom. Notification will be sent prior to the meeting.

Minutes submitted by: Tamara Lamarche, [lamarche-tamara@monroecounty-fl.gov](mailto:lamarche-tamara@monroecounty-fl.gov)